NC Association of REALTORS®

Existing Home Sales

August 2011

REPORTING MLS	UNITS SOLD IN Aug. 10	UNITS SOLD IN Aug. 11	% CHANGE	UNITS SOLD IN July 11	% CHANGE	Aug. 10 AVG. COST	Aug. 11 AVG. COST	% CHANGE	Aug. 10 TOTAL DOLLARS	Aug. 11 TOTAL DOLLARS	% CHANGE	July 11 TOTAL DOLLARS	% CHANGE
ASHEVILLE	187	235	26%	242	-3%	$228,898	$227,490	-1%	$42,803,960	$53,460,234	25%	$57,921,774	-8%
BREVARD	20	27	35%	27	0%	$246,970	$295,283	20%	$4,939,400	$7,972,650	61%	$6,033,485	32%
BRUNSWICK	137	169	23%	119	42%	$216,492	$207,027	-4%	$29,659,470	$34,987,602	18%	$29,758,748	18%
CATAWBA VALLEY	175	181	3%	171	6%	$136,427	$130,923	-4%	$23,874,869	$23,697,216	-1%	$23,487,509	1%
CAROLINA (CHARLOTTE)	1,704	2,289	34%	2,173	5%	$225,156	$205,915	-9%	$383,666,453	$471,339,435	23%	$463,618,242	2%
CARTERET	109	113	4%	118	-4%	$222,064	$222,927	0%	$24,205,070	$25,190,838	4%	$29,444,606	-14%
FAYETTEVILLE	307	331	8%	296	12%	$135,190	$145,053	7%	$41,503,425	$48,012,396	16%	$47,218,689	2%
GOLDSBORO	72	69	-4%	57	21%	$125,174	$129,246	3%	$9,012,551	$8,917,990	-1%	$7,834,468	14%
GREENVILLE	139	134	-4%	131	2%	$154,476	$147,214	-5%	$21,472,164	$19,726,676	-8%	$18,204,808	8%
HAYWOOD	51	50	-2%	48	4%	$191,165	$167,600	-12%	$9,749,406	$8,379,996	-14%	$8,426,585	-1%
HENDERSONVILLE	73	99	36%	100	-1%	$240,124	$196,733	-18%	$17,529,078	$19,476,530	11%	$19,996,350	-3%
JACKSONVILLE	322	285	-11%	282	1%	$168,195	$172,384	2%	$54,158,883	$49,129,570	-9%	$48,852,260	1%
NEUSE RIVER	112	109	-3%	111	-2%	$195,208	$169,947	-13%	$21,863,337	$18,524,211	-15%	$17,896,548	4%
OUTER BANKS	96	98	2%	126	-22%	$344,206	$314,391	-9%	$33,043,860	$30,810,405	-7%	$39,629,626	-22%
ROCKY MOUNT	48	62	29%	56	11%	$111,210	$96,897	-13%	$5,338,100	$6,007,601	13%	$7,346,388	-18%
PINEHURST	88	73	-17%	84	-13%	$219,636	$231,329	5%	$19,328,030	$16,887,058	-13%	$22,143,445	-24%
TRIAD	870	1,091	25%	1,083	1%	$161,815	$160,341	-1%	$140,779,000	$174,932,000	24%	$168,839,000	4%
TRIANGLE*	1,575	1,958	24%	1,823	7%	$237,429	$226,251	-5%	$373,400,000	$442,400,000	18%	$420,100,000	5%
WASHINGTON /BEAUFORT	30	22	-27%	18	22%	$187,037	$151,261	-19%	$5,611,123	$3,327,732	-41%	$3,478,675	-4%
WILMINGTON	394	456	16%	399	14%	$235,884	$233,469	-1%	$92,938,290	$106,461,662	15%	$96,158,497	11%
WILKES	24	27	13%	23	17%	$146,265	$116,628	-20%	$3,510,361	$3,148,945	-10%	$3,358,700	-6%
TOTALS	6,533	7,878	21%	7,487	5%	$207,927	$199,643	-4%	$1,358,386,830	$1,572,790,747	16%	$1,539,748,403	2%
Year-to-date	56,660	54,714	-3%			$203,192	$198,780	-2%	$11,512,852,428	$10,876,054,549	-6%		

*Triangle data includes new homes