NC Association of REALTORS
Existing Home Sales

December 2011

REPORTING MLS	UNITS SOLD IN Dec. 10	UNITS SOLD IN Dec.11	% CHANGE	UNITS SOLD IN Nov. 11	% CHANGE	Dec. 10 AVG. COST	Dec. 11 AVG. COST	% CHANGE	Dec. 10 TOTAL DOLLARS	Dec. 11 TOTAL DOLLARS	% CHANGE	Nov. 11 TOTAL DOLLARS	% CHANGE
ASHEVILLE	180	188	4%	194	-3%	$271,274	$252,746	-7%	$48,829,345	$47,516,155	-3%	$51,721,459	-8%
BREVARD	31	22	-29%	31	-29%	$208,279	$185,044	-11%	$6,456,650	$4,070,988	-37%	$8,383,597	-51%
BRUNSWICK	172	155	-10%	132	17%	$258,653	$245,924	-5%	$44,488,269	$38,118,164	-14%	$32,232,690	18%
CATAWBA VALLEY	147	145	-1%	130	12%	$121,678	$122,702	1%	$17,886,739	$17,791,795	-1%	$16,663,502	7%
CAROLINA (CHARLOTTE)	1,885	1,896	1%	1,686	12%	$193,910	$190,564	-2%	$365,521,275	$361,309,344	-1%	$324,507,792	11%
CARTERET	104	114	10%	96	19%	$219,846	$236,700	8%	$22,864,052	$26,983,803	18%	$23,880,933	13%
FAYETTEVILLE	270	225	-17%	172	31%	$152,480	$121,163	-21%	$41,169,487	$27,261,586	-34%	$21,539,174	27%
GOLDSBORO	87	66	-24%	55	20%	$112,574	$107,076	-5%	$9,793,956	$7,066,997	-28%	$6,441,877	10%
GREENVILLE	103	120	17%	99	21%	$130,367	$145,709	12%	$13,427,801	$17,485,080	30%	$13,796,937	27%
HAYWOOD	38	36	-5%	50	-28%	$181,086	$167,279	-8%	$6,881,250	$6,022,049	-12%	$10,138,000	-41%
HENDERSONVILLE	92	87	-5%	73	19%	$231,851	$207,126	-11%	$21,330,305	$18,019,971	-16%	$13,638,311	32%
JACKSONVILLE	286	275	-4%	220	25%	$176,746	$185,063	5%	$50,549,399	$50,892,353	1%	$37,670,577	35%
NEUSE RIVER	103	106	3%	93	14%	185,371	$158,373	-15%	19,093,205	$16,787,542	-12%	$15,349,118	9%
OUTER BANKS	125	99	-21%	71	39%	$296,900	$406,663	37%	$47,323,910	$40,259,689	-15%	$23,661,088	70%
ROCKY MOUNT	58	65	12%	46	41%	$118,784	$114,718	-3%	$6,889,492	$7,456,650	8%	$5,002,027	49%
PINEHURST	101	77	-24%	58	33%	$245,656	$242,285	-1%	$24,811,278	$18,655,964	-25%	$15,702,250	19%
TRIAD	821	885	8%	835	6%	$154,167	$146,239	-5%	$126,571,000	$129,422,000	2%	$119,482,000	8%
TRIANGLE*	1,497	1,521	2%	1,425	7%	$227,527	$222,083	-2%	$340,500,000	$337,000,000	-1%	$311,500,000	8%
WASHINGTON /BEAUFORT	11	17	55%	15	13%	$135,118	$161,715	20%	$1,486,300	$2,749,160	85%	$2,281,035	21%
WILMINGTON	369	371	1%	331	12%	$234,980	$215,056	-8%	$86,707,649	$79,785,903	-8%	$66,390,403	20%
WILKES	27	19	-30%	22	-14%	$129,677	$128,021	-1%	$3,501,271	$2,432,400	-31%	$3,128,825	-22%
TOTALS	6,507	6,489	0%	5,834	11%	$200,720	$193,726	-3%	$1,306,082,633	$1,257,087,593	-4%	$1,123,111,595	12%
Year-to-date	80,568	80,135	-1%			$203,071	$197,014	-3%	$16,361,044,444	$15,787,738,143	-4%		

*Triangle data includes new homes