NC Association of REALTORS
Existing Home Sales
July 2011

REPORTING MLS	UNITS SOLD IN July 10	UNITS SOLD IN July 11	% CHANGE	UNITS SOLD IN June 11	% CHANGE	July 10 AVG. COST	July 11 AVG. COST	% CHANGE	July 10 TOTAL DOLLARS	July 11 TOTAL DOLLARS	% CHANGE	June 11 TOTAL DOLLARS	% CHANGE
ASHEVILLE	175	242	38%	229	6%	$251,625	$239,346	-5%	$44,034,388	$57,921,774	32%	$52,127,985	11%
BREVARD	28	27	-4%	27	0%	$233,841	$223,462	-4%	$6,547,545	$6,033,485	-8%	$6,351,650	-5%
BRUNSWICK	129	119	-8%	156	-24%	$239,510	$250,074	4%	$30,896,821	$29,758,748	-4%	$41,729,055	-29%
CATAWBA VALLEY	156	171	10%	191	-10%	$145,180	$137,353	-5%	$22,648,230	$23,487,509	4%	$25,184,176	-7%
CAROLINA (CHARLOTTE)	1,968	2,173	10%	2,332	-7%	$217,320	$213,354	-2%	$427,686,411	$463,618,242	8%	$504,642,468	-8%
CARTERET	116	118	2%	142	-17%	$250,288	$249,530	0%	$29,033,456	$29,444,606	1%	$33,445,034	-12%
FAYETTEVILLE	294	296	1%	374	-21%	$158,789	$159,523	0%	$46,684,106	$47,218,689	1%	$57,138,649	-17%
GOLDSBORO	60	57	-5%	74	-23%	$181,848	$137,447	-24%	$10,910,850	$7,834,468	-28%	$9,692,070	-19%
GREENVILLE	159	131	-18%	159	-18%	$144,306	$138,968	-4%	$22,944,654	$18,204,808	-21%	$24,059,880	-24%
HAYWOOD	30	48	60%	65	-26%	$178,602	$175,554	-2%	$5,358,045	$8,426,585	57%	$12,102,223	-30%
HENDERSONVILLE	74	100	35%	93	8%	$219,260	$199,964	-9%	$16,225,212	$19,996,350	23%	$18,085,510	11%
JACKSONVILLE	325	282	-13%	315	-10%	$171,478	$169,000	-1%	$55,730,619	$48,852,260	-12%	$56,380,746	-13%
NEUSE RIVER	99	111	12%	116	-4%	$185,880	$161,230	-13%	$18,402,080	$17,896,548	-3%	$20,885,396	-14%
OUTER BANKS	121	126	4%	140	-10%	$336,417	$314,520	-7%	$40,706,552	$39,629,626	-3%	$50,473,051	-21%
ROCKY MOUNT	52	56	8%	59	-5%	$114,024	$131,186	15%	$5,929,250	$7,346,388	24%	$7,397,975	-1%
PINEHURST	108	84	-22%	92	-9%	$235,528	$263,612	12%	$25,437,083	$22,143,445	-13%	$24,933,635	-11%
TRIAD	821	1,083	32%	1,113	-3%	$168,703	$155,900	-8%	$138,505,000	$168,839,000	22%	$183,928,000	-8%
TRIANGLE*	1,675	1,823	9%	2,178	-16%	$242,548	$230,640	-5%	$406,200,000	$420,100,000	3%	$505,400,000	-17%
WASHINGTON/ BEAUFORT	18	18	0%	33	-45%	$238,425	$193,260	-19%	$4,291,650	$3,478,675	-19%	$4,460,880	-22%
WILMINGTON	349	399	14%	522	-24%	$237,636	$240,999	1%	$82,935,003	$96,158,497	16%	$125,228,025	-23%
WILKES	15	23	53%	25	-8%	$134,575	$146,030	9%	$2,018,625	$3,358,700	66%	$3,590,600	-6%
TOTALS	6,772	7,487	11%	8,435	-11%	$213,102	$205,656	-3%	$1,443,125,580	$1,539,748,403	7%	$1,767,237,008	-13%
Year-to-date	50,127	46,836	-7%			$202,575	$198,635	-2%	$10,154,465,598	$9,303,263,802	-8%		
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*Triangle data includes new homes													