North Carolina Association of REALTORS
Existing Home Sales
June 2011

REPORTING MLS	UNITS SOLD IN June 10	UNITS SOLD IN June 11	% CHANGE	UNITS SOLD IN May 11	% CHANGE	June 10 AVG. COST	June 11 AVG. COST	% CHANGE	June 10 TOTAL DOLLARS	June 11 TOTAL DOLLARS	% CHANGE	May 11 TOTAL DOLLARS	% CHANGE
ASHEVILLE	260	229	-12%	189	21%	$263,412	$227,633	-14%	$68,487,092	$52,127,985	-24%	$41,412,963	26%
BREVARD	28	27	-4%	24	13%	$242,460	$235,246	-3%	$6,788,873	$6,351,650	-6%	$4,831,875	31%
BRUNSWICK	154	156	1%	142	10%	$265,557	$267,494	1%	$40,895,790	$41,729,055	2%	$33,175,373	26%
CATAWBA VALLEY	185	191	3%	176	9%	$132,841	$131,854	-1%	$24,575,719	$25,184,176	2%	$23,765,253	6%
CAROLINA (CHARLOTTE)	2,324	2,332	0%	2,194	6%	$215,559	$216,399	0%	$500,961,364	$504,642,468	1%	$458,543,806	10%
CARTERET	181	142	-22%	151	-6%	$239,785	$235,528	-2%	$43,401,254	$33,445,034	-23%	$38,732,351	-14%
FAYETTEVILLE	394	374	-5%	318	18%	$144,387	$152,777	6%	$56,888,417	$57,138,649	0%	$44,016,303	30%
GOLDSBORO	87	74	-15%	60	23%	$137,353	$130,974	-5%	$11,949,695	$9,692,070	-19%	$8,636,514	12%
GREENVILLE	193	159	-18%	158	1%	$161,553	$151,320	-6%	$31,179,729	$24,059,880	-23%	$21,475,834	12%
HAYWOOD	67	65	-3%	44	48%	$184,846	$186,188	1%	$12,384,683	$12,102,223	-2%	$7,601,687	59%
HENDERSONVILLE	131	93	-29%	90	3%	$242,751	$194,468	-20%	$31,800,339	$18,085,510	-43%	$17,713,690	2%
JACKSONVILLE	454	315	-31%	293	8%	$175,319	$178,986	2%	$79,594,919	$56,380,746	-29%	$48,856,116	15%
NEUSE RIVER	158	116	-27%	113	3%	$189,607	$180,047	-5%	$29,957,885	$20,885,396	-30%	$19,486,223	7%
OUTER BANKS	126	140	11%	122	15%	$368,213	$360,521	-2%	$46,394,846	$50,473,051	9%	$52,702,977	-4%
ROCKY MOUNT	71	59	-17%	72	-18%	$130,621	$125,389	-4%	$9,274,100	$7,397,975	-20%	$8,677,739	-15%
PINEHURST	126	92	-27%	81	14%	$257,811	$271,017	5%	$32,484,191	$24,933,635	-23%	$21,065,016	18%
TRIAD	1,329	1,113	-16%	1,095	2%	$164,932	$165,254	0%	$219,194,000	$183,928,000	-16%	$176,004,000	5%
TRIANGLE*	2,676	2,178	-19%	1,844	18%	$240,697	$232,622	-3%	$644,100,000	$505,400,000	-22%	$414,900,000	22%
WASHINGTON/ BEAUFORT	29	33	14%	27	22%	$159,072	$135,178	-15%	$4,613,090	$4,460,880	-3%	$5,530,150	-19%
WILMINGTON	507	522	3%	396	32%	$238,610	$239,900	1%	$120,975,357	$125,228,025	4%	$86,268,302	45%
WILKES	25	25	0%	38	-34%	$193,628	$143,624	-26%	$4,840,700	$3,590,600	-26%	$4,344,350	-17%
TOTALS	9,505	8,435	-11%	7,627	11%	$212,598	$209,512	-1%	$2,020,742,043	$1,767,237,008	-13%	$1,537,740,522	15%
Year-to-date	43,355	39,349	-9%			$200,930	$197,299	-2%	$8,711,340,018	$7,763,515,399	-11%		
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*Triangle data includes new homes													