NC Association of REALTORS
Existing Home Sales
November 2011

REPORTING MLS	UNITS SOLD IN Nov. 10	UNITS SOLD IN Nov.11	% CHANGE	UNITS SOLD IN Oct. 11	% CHANGE	Nov. 10 AVG. COST	Nov. 11 AVG. COST	% CHANGE	Nov. 10 TOTAL DOLLARS	Nov. 11 TOTAL DOLLARS	% CHANGE	Oct. 11 TOTAL DOLLARS	% CHANGE
ASHEVILLE	134	194	45%	181	7%	$290,904	$266,605	-8%	$38,981,175	$51,721,459	33%	$45,720,251	13%
BREVARD	28	31	11%	26	19%	$310,511	$270,439	-13%	$8,694,300	$8,383,597	-4%	$6,723,150	25%
BRUNSWICK	118	132	12%	141	-6%	$252,127	$244,187	-3%	$29,750,935	$32,232,690	8%	$29,007,690	11%
CATAWBA VALLEY	133	130	-2%	138	-6%	$120,740	$128,180	6%	$16,058,527	$16,663,502	4%	$16,605,739	0%
CAROLINA (CHARLOTTE)	1,487	1,686	13%	1,882	-10%	$215,239	$192,472	-11%	$320,060,449	$324,507,792	1%	$366,683,234	-12%
CARTERET	81	96	19%	113	-15%	$234,291	$248,759	6%	$18,977,603	$23,880,933	26%	$24,486,707	-2%
FAYETTEVILLE	217	172	-21%	235	-27%	$126,790	$125,228	-1%	$27,572,495	$21,539,174	-22%	$29,481,421	-27%
GOLDSBORO	58	55	-5%	47	17%	$148,500	$117,125	-21%	$8,612,998	$6,441,877	-25%	$5,197,286	24%
GREENVILLE	90	99	10%	106	-7%	$136,905	$139,363	2%	$12,321,450	$13,796,937	12%	$15,356,432	-10%
HAYWOOD	43	50	16%	46	9%	$177,238	$202,760	14%	$7,621,225	$10,138,000	33%	$8,423,350	20%
HENDERSONVILLE	70	73	4%	81	-10%	$251,271	$186,826	-26%	$17,588,944	$13,638,311	-22%	$17,558,030	-22%
JACKSONVILLE	234	220	-6%	229	-4%	$170,250	$174,229	2%	$39,838,631	$37,670,577	-5%	$39,710,822	-5%
NEUSE RIVER	73	93	27%	86	8%	$208,534	$164,044	-21%	$10,931,617	$15,349,118	40%	$13,743,165	12%
OUTER BANKS	104	71	-32%	106	-33%	$353,586	$333,254	-6%	$36,773,023	$23,661,088	-36%	$33,972,020	-30%
ROCKY MOUNT	48	46	-4%	57	-19%	$124,641	$108,740	-13%	$5,982,790	$5,002,027	-16%	$5,978,998	-16%
PINEHURST	86	58	-33%	67	-13%	$225,656	$270,728	20%	$19,406,490	$15,702,250	-19%	$15,057,347	4%
TRIAD	746	835	12%	874	-4%	$160,892	$143,093	-11%	$120,025,000	$119,482,000	0%	$126,185,000	-5%
TRIANGLE*	1,295	1,425	10%	1,492	-4%	$239,535	$218,865	-9%	$310,000,000	$311,500,000	0%	$318,700,000	-2%
WASHINGTON /BEAUFORT	13	15	15%	22	-32%	$199,944	$152,069	-24%	$2,599,271	$2,281,035	-12%	$3,576,781	-36%
WILMINGTON	310	331	7%	341	-3%	$250,145	$200,575	-20%	$77,544,942	$66,390,403	-14%	$77,969,719	-15%
WILKES	19	22	16%	28	-21%	$156,903	$142,219	-9%	$2,981,148	$3,128,825	5%	$3,800,350	-18%
TOTALS	5,387	5,834	8%	6,298	-7%	$210,195	$192,511	-8%	$1,132,323,013	$1,123,111,595	-1%	$1,203,937,492	-7%
Year-to-date	74,061	73,646	-1%			$203,278	$197,304	-3%	$15,054,961,811	$14,530,650,550	-3%		

*Triangle data includes new homes