NC Association of REALTORS

Existing Home Sales

Oct. 2011

REPORTING MLS	UNITS SOLD IN Oct. 10	UNITS SOLD IN Oct.11	% CHANGE	UNITS SOLD IN Sept. 11	% CHANGE	Oct. 10 AVG. COST	Oct. 11 AVG. COST	% CHANGE	Oct. 10 TOTAL DOLLARS	Oct. 11 TOTAL DOLLARS	% CHANGE	Sept. 11 TOTAL DOLLARS	% CHANGE
ASHEVILLE	163	181	11%	198	-9%	$242,248	$252,598	4%	$39,486,390	$45,720,251	16%	$46,335,303	-1%
BREVARD	24	26	8%	35	-26%	$337,579	$258,583	-23%	$8,101,900	$6,723,150	-17%	$10,280,100	-35%
BRUNSWICK	132	141	7%	157	-10%	$265,657	$205,728	-23%	$35,066,765	$29,007,690	-17%	$34,791,233	-17%
CATAWBA VALLEY	178	138	-22%	171	-19%	$135,370	$120,331	-11%	$24,096,020	$16,605,739	-31%	$20,494,035	-19%
CAROLINA (CHARLOTTE)	1,695	1,882	11%	1,970	-4%	$202,840	$194,837	-4%	$343,813,835	$366,683,234	7%	$387,471,420	-5%
CARTERET	92	113	23%	123	-8%	$246,374	$216,696	-12%	$22,666,431	$24,486,707	8%	$28,332,234	-14%
FAYETTEVILLE	257	235	-9%	244	-4%	$126,790	$125,453	-1%	$32,584,979	$29,481,421	-10%	$34,146,850	-14%
GOLDSBORO	60	47	-22%	67	-30%	$129,097	$110,581	-14%	$7,745,825	$5,197,286	-33%	$9,040,200	-43%
GREENVILLE	98	106	8%	93	14%	$146,633	$144,872	-1%	$14,370,034	$15,356,432	7%	$13,179,216	17%
HAYWOOD	39	46	18%	45	2%	$187,169	$183,116	-2%	$7,299,581	$8,423,350	15%	$10,763,335	-22%
HENDERSONVILLE	72	81	13%	80	1%	$191,887	$216,766	13%	$13,815,875	$17,558,030	27%	$13,725,675	28%
JACKSONVILLE	248	229	-8%	255	-10%	$174,234	$173,409	0%	$43,210,085	$39,710,822	-8%	$41,820,797	-5%
NEUSE RIVER	79	86	9%	91	-5%	$173,937	$159,700	-8%	$13,741,053	$13,743,165	0%	$15,690,533	-12%
OUTER BANKS	113	106	-6%	108	-2%	$350,232	$320,490	-8%	$39,576,307	$33,972,020	-14%	$42,797,456	-21%
ROCKY MOUNT	54	57	6%	53	8%	$110,525	$104,895	-5%	$5,968,325	$5,978,998	0%	$5,688,672	5%
PINEHURST	83	67	-19%	75	-11%	$249,529	$224,736	-10%	$20,710,964	$15,057,347	-27%	$18,244,954	-17%
TRIAD	746	874	17%	972	-10%	$152,851	$144,377	-6%	$114,027,000	$126,185,000	11%	$141,753,000	-11%
TRIANGLE*	1,321	1,492	13%	1,668	-11%	$228,604	$214,423	-6%	$301,500,000	$318,700,000	6%	$368,300,000	-13%
WASHINGTON /BEAUFORT	15	22	47%	18	22%	$105,280	$162,581	54%	$1,579,200	$3,576,781	126%	$3,327,000	8%
WILMINGTON	305	341	12%	356	-4%	$236,985	$228,650	-4%	$72,280,346	$77,969,719	8%	$78,679,751	-1%
WILKES	21	28	33%	21	33%	$137,984	$135,727	-2%	$2,897,658	$3,800,350	31%	$2,685,150	42%
TOTALS	5,795	6,298	9%	6,800	-7%	$200,956	$191,162	-5%	$1,164,538,573	$1,203,937,492	3%	$1,327,546,914	-9%
Year-to-date	68,674	67,812	-1%			$202,735	$197,716	-2%	$13,922,638,798	$13,407,538,955	-4%		
*Triangle data includes new homes													