

APPLICATION FOR MEMBERSHIP

Date _____

Name _____

Firm Name _____

Mailing Address _____

City _____

State, Zip _____

E-mail Address _____

Business Telephone _____

Position in Firm _____

Are you a REALTOR®? _____

Member of _____ Board of REALTORS®

Annual Fees

Applications submitted January-June: \$45.00

Applications submitted July-December: \$22.50

Please return your completed application along with your check for the annual fees payable to NCAR/PMD and mail to the address below.



Business Office

4511 Weybridge Lane

Greensboro, NC 27407

Phone: 336.294.1415 or 800.443.9956

Fax: 336.218.0463

E-mail: ncar@ncrealtors.org

www.ncrealtors.org



The key to opening new doors

Property Management Division



The Voice of Real Estate in North Carolina

> This is an exciting time in our profession

The business opportunities in property management are expanding constantly. But, the demands on your time are increasing just as fast. How, for example, can you stay up-to-date on trends and developments in real estate management? Do you understand the changes in landlord-tenant laws and other government regulations? And, who can you call when you have a question or problem dealing with property management?

> We will help you open the door to a more productive career

We're the Property Management Division of the NC Association of REALTORS®. In spite of that long name, our objectives are quite simple: To provide legislative, educational, and networking opportunities to North Carolina's professional property managers. Our annual dues are a modest amount determined annually by the PMD Governors (\$45 per person, not per company), and by the time you finish reading this brochure, you'll realize our membership benefits make us one of the best career-enhancing values around

> The Way We Work

Property management organizations are very new and our association was one of the first in the country. Our organizational structure is simple but effective. We hold three annual membership meetings and semi-annual educational seminars. Other meetings are scheduled as needed.

> How to Join

Any member of the NC Association of REALTORS® may join PMD. Just fill out the form on the back cover of this brochure and mail it with your check (made payable to NCAR/PMD) to the address on the reverse side. You may join online or at www.ncrealtors.org.

> Additional Questions?

Call 800.443.9956 to request more information. PMD meetings and other developments appear regularly in publications by the NC Association of REALTORS®

PMD BENEFITS

> PMD Legal Handbook

The *Property Management Legal Handbook* is a basic summary of laws regulating and affecting the management of rental property in North Carolina. The *Handbook* is designed to be read and understood by non-lawyers, with footnotes citing relevant statutes, regulations and cases appearing at the end of most sections. An appendix contains the up-to-date text of all NC statutes cited in the *Handbook*. Although the emphasis is on residential tenancies, many of the same laws and regulations apply to commercial leases also. The *Handbook* is updated periodically to help keep property managers abreast of ever-changing laws. All PMD members receive the latest revised edition of the *Handbook*, and all current members are sent revisions, as they occur.

> Educational Meetings

PMD hosts two workshops every year to update REALTORS® on new developments in real estate legislation, with particular emphasis on property management. PMD members pay a modest registration fee to attend, while non-members are charged a higher fee per seminar. If you attend all seminars, you'll probably save more money than what you pay for an entire year of PMD membership.

> Legislative Participation

NCAR employs a full-time legislative lobbyist to represent the professional interests of REALTORS® in state government. Through membership in PMD, you gain access to our lawmakers and can have input in the direction of new real estate legislation.

> Statewide Professional Contacts

Through PMD membership, you'll become acquainted with property managers across the state. You'll not only benefit from business referrals, but you'll develop an informal network of professionals with whom you can discuss specific problems. And, contact with other property management firms may even present opportunities for career advancement.